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4 Persuasion ing, for the information of himself and his family, these words, after the date of Mary's birth" - Married, December 16, 1810, Charles, son and heir of Charles Musgrove, Esq.

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manipulation.10 There is also a large difference between persuading people and manipulating them. With (non-manipulative) persuasion, people are given facts and reasons, presented in a sufficiently fair and neutral way; manipulation is something different. It is often thought that when people are being manipulated, they are treated as

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